

# Q3 2024

January-September

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***railcare***

Railcare Group AB (publ)



# Our business

## WE OFFER

### Contracting

Vacuum, ballast replacement snow removal and relining

### Transports

Freight-, contracting- and special transports, stand-by locomotives

### Locomotives and Machines

Development, service and maintenance, life extension, engine conversion, systems and technology

## OUR MARKET

Transports will increase by **50% by 2040**

Railway **maintenance** in focus due to heavy neglect

Towards a **climate neutral** infrastructure and transports

A **uniform** rail network in the EU

Increased **defence readiness**

## THE GROUP (2023)

### Net sales

**SEK 564** million > SEK 1,000 million (Goal 2027)

### Operating margin

**12%** > 13% (Goal 2027)

### Operating profit (EBIT)

**SEK 68** million

### Number of employees

**173**

### Earnings per share

**SEK 0.70**



# Highlights

- A stable third quarter with increased net sales and continued growth
- Expanded organisation due to future demands, affects margins in the short term
- Delivery of the first Effishunter locomotives
- Railcare signed a five year agreement with LKAB
- Johan Elveros appointed new CFO
- Swedish government makes historic investments in infrastructure



## SUMMARY

# Interim Report Jan-Sep

### THIRD QUARTER

Net sales, SEK million

**169.1** (159.2)

Operating profit, EBIT, SEK million

**19.0** (26.8)

Earnings per share, SEK

**0.51** (0.78)

### FIRST NINE MONTHS

Net sales, SEK million

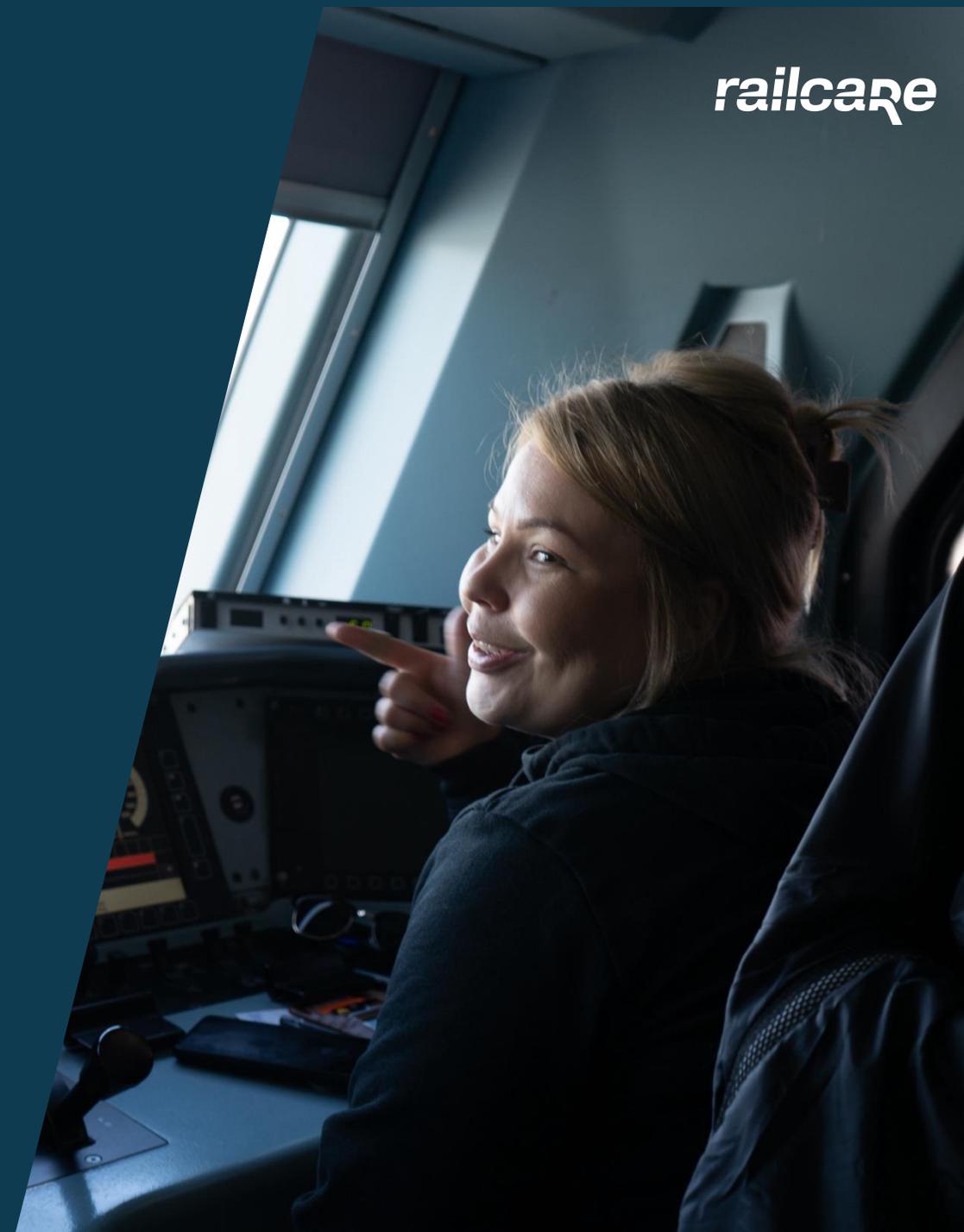
**478.3** (414.9)

Operating profit, EBIT, SEK million

**48.6** (54.8)

Earnings per share, SEK

**1.29** (1.56)

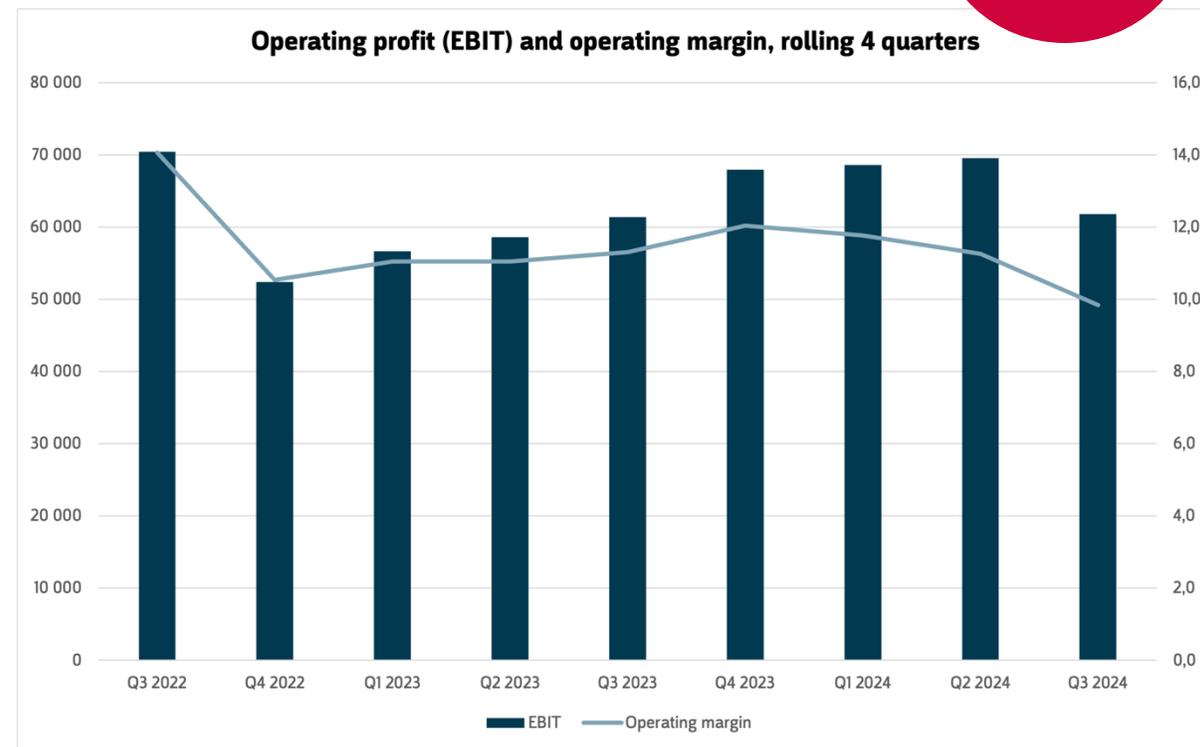
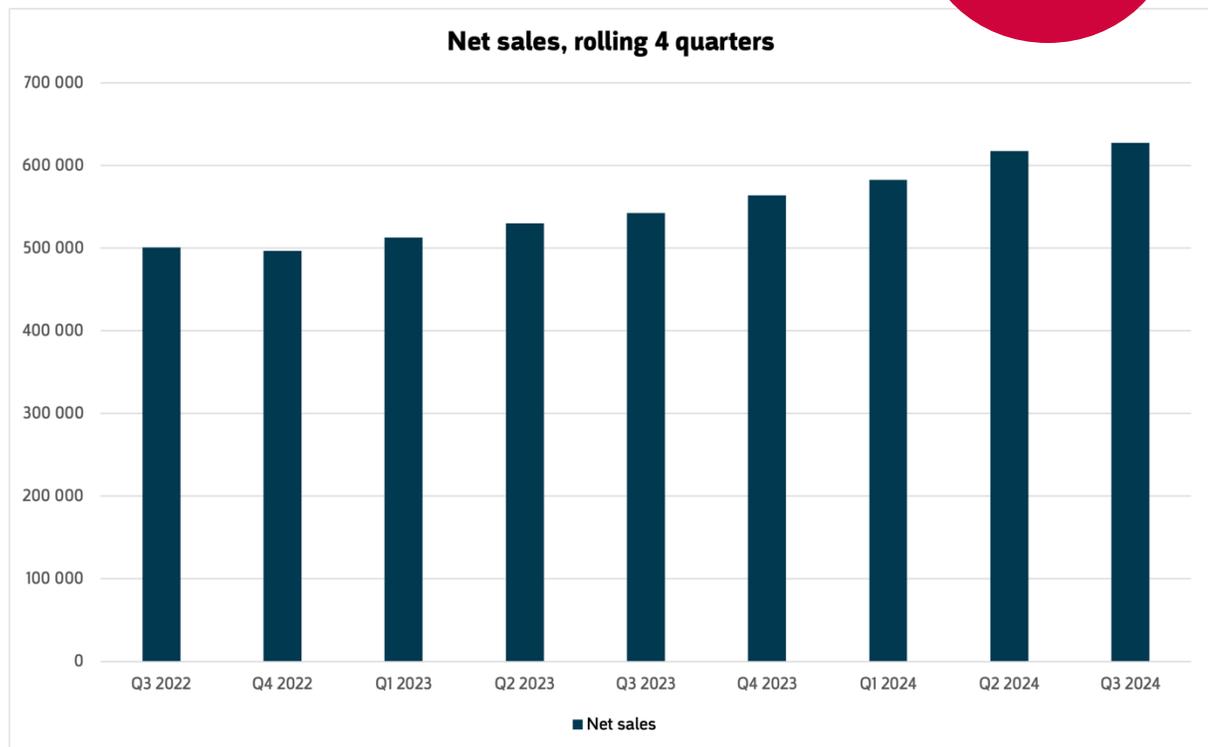


SUMMARY

# Financial development

Target  
Net sales 2027:  
**SEK 1,000  
million**

Target  
Operating  
margin 2027:  
**13%**



SEGMENTS Q3 2024

# Financial development

## CONTRACTING SWEDEN



Net sales, SEK million

**64.0** (57.7)

Profit/loss after financial items, SEK million

**5.1** (5.7)

Net margin, %

**8.0** (9.8)

## CONTRACTING ABROAD



Net sales, SEK million

**6.7** (5.7)

Profit/loss after financial items, SEK million

**-0.9** (-1.5)

Net margin, %

**-13.3** (-25.6)

## TRANSPORT SCANDINAVIA



Net sales, SEK million

**100.7** (97.5)

Profit/loss after financial items, SEK million

**11.6** (18.0)

Net margin, %

**11.5** (18.4)

## MACHINES & TECHNOLOGY



Net sales, SEK million

**17.0** (25.0)

Profit/loss after financial items, SEK million

**-0.2** (0.6)

Net margin, %

**-1.1** (2.5)

# 'Pit-stop' Railway Maintenance



# Looking ahead

- The government's increased investment in the railways contributes to a sharper focus on more efficient maintenance
- Generally increased demand for our services
- Adjusting our organisation for the demands of tomorrow and towards our financial targets for 2027

**Thank you!**  
More information - [www.railcare.se](http://www.railcare.se)

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