

Interim report January–September 2018

Weak demand and start-up costs affected the quarter negatively



Third quarter

- Consolidated net sales decreased by 14.5 per cent to SEK 62.3 million (72.9).
- The operating loss (EBIT) increased by SEK 11.6 million to SEK 4.6 million (profit 7.0).
- Earnings per share after dilution were negative in the amount of SEK 0.21 (positive 0.18).

First nine months of the year

- Consolidated net sales decreased by 6.9 per cent to SEK 191.5 million (205.7).
- The operating loss (EBIT) increased by SEK 9.8 million to SEK 0.6 million (profit 9.2).
- Earnings per share after dilution were negative in the amount of SEK 0.08 (positive 0.19).

Significant events during the period

- In August, Railcare commenced the transport of iron for Kaunis Iron. The contract covers a five-year period and is estimated to be worth SEK 360 million.
- Railcare extended long-term lease contracts on two locomotives for Norwegian CargoNet AS. The new contract will apply from January 2019, extending over a three-year period. The contract can subsequently be renewed in a maximum of four years. The value of the contract is approximately SEK 40 million over the seven-year period.

| 1 maneiai Summary | | | | | |
|--|-----------------|-----------------|-----------------|-----------------|-------------------|
| Amounts in SEK million, unless otherwise stated | Jul–Sep 2018 | Jul–Sep 2017 | Jan-Sep 2018 | Jan-Sep 2017 | Full-year 2017 |
| Net sales | 62.3 | 72.9 | 191.5 | 205.7 | 292.6 |
| Operating profit/loss (EBIT) | -4.6 | 7.0 | -0.6 | 9.2 | 16.7 |
| Operating margin, % | -7.4 | 9.6 | -0.3 | 4.5 | 5.7 |
| Net profit/loss for the period | -4.7 | 4.2 | -1.8 | 4.2 | 9.0 |
| Equity/assets ratio, % | 31.6 | 29.6 | 31.6 | 29.6 | 31.7 |
| Earnings per share after dilution*, SEK | -0.21 | 0.18 | -0.08 | 0.19 | 0.39 |

Financial summary

*) At the end of September 2017, a 5:1 share split was implemented, increasing the number of shares from 4,380,389 to 21,901,945. The comparative figures for earlier periods have been recalculated to achieve comparability between the periods.

For definitions, see page 29.

CEO's comments

For the third quarter of 2018, Railcare Group reported net sales of SEK 62.3 million, with an operating loss of SEK 4.6 million, resulting in a negative operating margin of 7.4 per cent.

The third quarter is usually the time of the year in which the Swedish operations are most busy. Unfortunately, that has not been the case in 2018. We experienced continued low utilisation in the UK and also in the regular operations in the Transport Scandinavia segment. The reason for the lower utilisation in regular transport is that the Swedish Transport Administration (Trafikverket) had only one track replacement project planned for the whole of 2018 and this plus the other transport operations were carried out earlier in the year. In general, order volumes from our railway construction customers were lower in the third quarter. Railcare's organisation and machines are designed and invested for our customers announced increases in both our home markets, Sweden and the UK. Trafikverket and Network Rail's new rail maintenance plans commence in 2019 and will continue for many years to come.

However, we are seeing an increase on the construction side and for our Railvac machines over the year, as we prepare for track replacements planned for 2019. Trafikverket's plans include five track replacements in 2019 and eight in 2020. Railcare's organisation is designed for a higher order volume than we have seen over the past 12-month period, and we intend to maintain a high degree of flexibility to meet the increasing demand for delivery capacity.

In our home market of Sweden, we have a good level of utilisation for all Railvac machines, which are currently engaged with preparatory work ahead of next year's track replacements. These preparations involve handling cables along the stretches of track to be replaced between Eskilstuna and Flen, Simonstorp and Strångsjö, Borås and Hillared, and between Mjölby and Gistad. In August, we had a period of fourteen days during which machines were relocated to new work sites. During the winter season, we will build two new Ballast Feeders for the Swedish market to manage the projects included in Trafikverket's plans. The machines will be ready by April 2019, when the ballast changing season begins. During the quarter, our lining operation performed a number of re-lining assignments for the railway in Sweden.

In the *Construction Abroad* segment, we are still encountering lower volumes in the UK where our customer, Network Rail, is nearing the end of its Control Period (CP5)¹. Network Rail's current focus is on planning prior to the start of Control Period (CP6), on 1 April 2019². We are attending customer planning meetings regarding our resources, enabling the customer's plans and requirements to become more detailed. I am pleased to confirm that our Ballast Feeder, which has been adapted for the UK market, is working on its first project in Aberdeen, Scotland. Elsewhere within the segment, an English adapted Railvac was on lease to Norway during the period May-October.

For the *Transport Scandinavia* segment, the third quarter was difficult with significantly lower volumes in regular transport to the construction projects. The



Daniel Öholm, CEO

¹<u>https://www.networkrail.co.uk/who-we-are/publications-resources/our-plans-for-the-future/</u>

² <u>https://www.networkrail.co.uk/who-we-are/publications-resources/strategicbusinessplan/</u>

sales for regular transport operations (excluding Kaunis Iron project) amounted to SEK 19 million (34), the decrease in volume subsequently weakened the result. The fundamental individual reason, as described above, is that there have been no major maintenance projects, such as track replacements or major ballast cleaning projects, in which we are usually involved in various ways. Effective from mid-November, five locomotives will be utilised in our snow contract with the Trafikverket.

More positively, we began, during the quarter, transporting iron between Pitkäjärvi, Sweden, and Narvik, Norway, for Kaunis Iron. The project started with one transport per day from 13 August and increased to two per day from 24 September. This business contract generates stability, profitability and growth for Railcare. We have initially incurred start-up costs for the project, including establishing operations, training, recruitment, production planning, adaptation of wagon couplings, etc. The majority of these costs were accounted for in the third quarter of the year and we are now in normal production in accordance with the five-year contract.

On 31 August 2018, we experienced a track switching accident at the Pitkäjärvi railway yard, which is the transhipment terminal for the iron from Kaunis Iron's mine outside Pajala, Sweden. The only damage was to the locomotives and the entire accident was managed very well by our organisation with no stoppage in production. The two damaged locomotives are in the workshop for repair, however the iron is still being transported according to schedule. The entire incident is being treated as an insurance case and we have reserved SEK 0.45 million this quarter for the insurance excess cost.

We are now entering the final quarter of the year and, from mid-November, both our construction and transport operations will be engaged with our snow contracts until mid-March 2019. We are now in full production with our transport of iron for Kaunis Iron. We see future increases in projects in Sweden, including the track replacements planned for 2019 and 2020, as noted in the preparatory work we are currently conducting with our Railvac and its cable handling projects. In *Construction Abroad*, we are prepared, with the necessary resources, for the announced major CP6 railway initiative starting in the UK on 1 April 2019. We also have the possibility for the export of machines, making an additional contribution should an order be received.

Although the third quarter of 2018 was difficult for certain parts of the company, we are keeping our sights set on the future, with a lot happening and a continued progression within Railcare.

Daniel Öholm CEO



Financial summary – Railcare Group

Net sales

Net sales for the <u>third quarter</u> of 2018 decreased by 14.5 per cent to SEK 62.3 million, compared with SEK 72.9 million in the third quarter of 2017. The decline in net sales is partly attributable to continued low utilisation in the UK and partly to the *Transport Scandinavia* segment having fewer track replacement projects this year.

Net sales for <u>January-September</u> 2018 decreased by 6.9 per cent to SEK 191.5 million, compared with SEK 205.7 million in January-September 2017. The decline in net sales is mainly due to the *Construction Abroad* segment experiencing lower demand for its services in the UK, which was partly offset by higher net sales in the *Construction Sweden* segment.

Operating expenses

Operating expenses in the <u>third quarter</u> of 2018 amounted to SEK 68.7 million, an increase of SEK 2.2 million, or 3.4 per cent compared with the third quarter of 2017 when operating expenses amounted to SEK 66.5 million.

Personnel costs rose by SEK 5.8 million, or 27.5 per cent, compared with the third quarter of 2017. This is primarily due to the number of employees increasing, with several train drivers being recruited for the transport project for Kaunis Iron AB. Other external costs rose by SEK 2.7 million, or 17.0 per cent during the quarter, compared with the third quarter of 2017. This was mainly because the project for Kaunis Iron commenced during the quarter.

Costs for raw materials and consumables, which include costs for subcontractors, decreased by SEK 5.0 million or 23.2 per cent during the quarter, compared with the corresponding period last year. This is largely due to the decline in volumes in the UK.

Operating costs in <u>January-September</u> 2018 amounted to SEK 197.3 million, a decrease of SEK 1.7 million, or 0.9 per cent compared with January-September 2017 when operating costs amounted to SEK 199.0 million.

Costs for raw materials and consumables, which include costs for subcontractors, decreased by SEK 15.9 million in January-September 2018, compared with the corresponding period last year. This is largely due to the decline in volumes in the UK. Other external costs in January-September 2018 rose by SEK 5.1 million compared with the corresponding period last year, partly due to the Kaunis Iron project commencing in 2018. Personnel costs rose by SEK 10.0 million compared with January-September 2017, due to the increase in the number of employees. The increase is primarily due to the recruitment of train drivers for the Kaunis Iron project, along with the recruitment of two key employees in central functions following the stock market change to Nasdaq Stockholm.

Operating profit/loss

The operating loss (EBIT) increased by SEK 11.6 million to SEK 4.6 million in the <u>third quarter</u> of 2018, compared with operating profit of SEK 7.0 million for the corresponding period in 2017. The operating margin decreased from 9.6 per cent in the third quarter of 2017 to a negative of 7.4 per cent this quarter, due largely to the *Transport Scandinavia* segment experiencing lower demand for track

replacement projects compared with the corresponding period in 2017, and the segment incurring start-up costs for the Kaunis Iron project.

The operating loss (EBIT) increased by SEK 9.8 million to SEK 0.6 million in <u>January-September</u> 2018, compared with the operating profit of SEK 9.2 million for the corresponding period in 2017. The operating margin decreased from 4.5 per cent in January-September 2017 to a negative 0.3 per cent for the corresponding period in 2018.

Taxes

Reported tax for the <u>third quarter</u> of 2018 amounted to income of SEK 1.2 million (expense 1.1).

Tax reported for <u>January to September</u> 2018 amounted to an income of SEK 2.8 million (expense 1.0). Tax for 2018 has been affected positively by SEK 1.7 million by the revaluation of deferred tax liabilities due to a cut in the tax rate in Sweden, adopted in the second quarter of 2018.

Net profit/loss for the period

The loss for the <u>third quarter</u> of 2018 amounted to SEK 4.7 million (profit 4.2), corresponding to decline in earnings of SEK 8.9 million.

The loss for <u>January-September</u> 2018 amounted to SEK 1.8 million (profit 4.2), corresponding to a decline in earnings of SEK 6.0 million.

Cash flow

Cash flow in the <u>third quarter</u> of the year amounted to an outflow of SEK 1.2 million compared with an outflow of SEK 2.7 million in the corresponding period last year. The fact that the outflow was less in 2018, despite the lower earnings, is largely attributable to the better second quarter of the current year, which generated an inflow in the third quarter. In the corresponding period in 2017, the Company had a strong third quarter instead and tied up considerable liquidity in operating receivables at the end of the quarter.

An additional explanation is that the outflow from investment activities was lower in the third quarter of 2018 compared with the corresponding period last year, at SEK 6.8 million, compared with SEK 10.2 million in the corresponding period in 2017. In the third quarter of 2018, investments were primarily made in existing machines and in locomotive adaptations attributable to the transport project for Kaunis Iron.

Cash flow in <u>January-September</u> 2018 amounted to an outflow of SEK 29.9 million compared with an outflow of SEK 28.6 million in the corresponding period last year. The major differences in cash flow are from investing and financial activities. During 2018, we have had fewer investment projects, which also affected cash flow from financial activities through reduced borrowing. Dividends paid to shareholders in 2018 were SEK 11.2 million lower than in 2017, also affecting cash flow from financial activities.



Equity/assets ratio

According to Railcare's financial targets, the equity/assets ratio should amount to at least 25 per cent. The equity/assets ratio at the end of the period was 31.6 per cent, compared with 31.7 per cent on 31 December 2017.

Personnel

The number of employees in Railcare as of 30 September 2018 was 130, compared with 117 on 30 September 2017. The increase is mainly attributable to the commencement of the contract for Kaunis Iron.



Financial summary – business segments

The segment's net sales also include internal sales between the segments.

Construction Sweden

Net sales within *Construction Sweden* increased by 8.6 per cent in the <u>third</u> <u>quarter</u> compared with the corresponding period last year and amounted to SEK 30.5 million (28.1). Profit after financial items decreased compared with the previous year and amounted to SEK 0.5 million (1.4).

Within the segment, the company have had a good level of utilisation for all Railvac machines in preparatory work ahead of next year's track replacements. In August, the company had a period of fourteen days during which machines were relocated to new work sites, which burdened earnings.

Culvert re-lining operations have been in progress in several locations on Sweden's railways.

Net sales increased by 16.6 per cent in the <u>January-September</u> compared with the corresponding period last year and amounted to SEK 107.1 million (91.8). Profit after financial items increased compared with the previous year and amounted to SEK 18.1 million (8.8).

| Amounts in SEK thousands , unless otherwise stated | Jul–Sep 2018 | Jul-Sep 2017 | Change | Jan-Sep 2018 | Jan-Sep 2017 | Change |
|--|-----------------|-----------------|--------|-----------------|-----------------|--------|
| Net sales | 30,478 | 28,074 | 2,404 | 107,061 | 91,834 | 15,227 |
| Profit/loss after financial items | 542 | 1,408 | -866 | 18,095 | 8,752 | 9,343 |
| Net margin, % | 1.8 | 5.0 | -3.2 | 16.9 | 9.5 | 7.4 |

Key financial ratios and figures – Construction Sweden

Construction Abroad

Net sales in *Construction Abroad* decreased by 29.9 per cent in the <u>third quarter</u> compared with the corresponding quarter last year. Net sales amounted to SEK 11.5 million (16.4). The loss after financial items amounted to SEK 3.4 million (1.7). The decrease in net sales and earnings is due to the volume decline in the UK.

Elsewhere within the segment, the company have had an English-adapted Railvac on lease to Norway from May to October.

Net sales decreased by 35.3 per cent in <u>January-September</u> compared with the corresponding period last year and amounted to SEK 35.2 million (54.4). The loss after financial items increased compared with the previous year and amounted to SEK 10.5 million (4.2).

Key financial ratios and figures – Construction Abroad

| Amounts in SEK thousands , unless otherwise stated | Jul–Sep 2018 | Jan-Sep 2017 | Change | Jan-Sep 2018 | Jan-Sep 2017 | Change |
|---|-----------------|-----------------|--------|-----------------|-----------------|---------|
| Net sales | 11,480 | 16,386 | -4,906 | 35,192 | 54,369 | -19,177 |
| Loss after financial items | -3,353 | -1,745 | -1,608 | -10,507 | -4,215 | -6,292 |
| Net margin, % | -29.2 | -10.6 | -18.6 | -29.9 | -7.8 | -22.1 |

Transport Scandinavia

Net sales in *Transport Scandinavia* decreased by 18.9 per cent in the <u>third quarter</u> compared with the corresponding quarter last year. Net sales amounted to SEK 27.9 million (34.3). The loss after financial items amounted to SEK 2.3 million (profit 8.1).

For the Transport Scandinavia segment, the third quarter was difficult with significantly lower volumes in regular transports to the construction projects. The predominate reason is that there have been no major maintenance projects, such as track replacements or major ballast projects. The sales for regular transport operations (excluding Kaunis Iron project) amounted to SEK 19,1 million (34,3) and the decrease in volume subsequently weakened the result.

During the quarter, the transport of iron for Kaunis Iron commenced between Pitkäjärvi and Narvik. Most of the start-up costs for the project, including setting up operations, training, recruitment, production planning and adaptation of wagon couplings were reported in the third quarter of the year.

On 31 August 2018, an accident occurred at the Pitkäjärvi railway yard. The two locomotives that were damaged are now in the workshop. The entire incident is being treated as an insurance case and SEK 450 thousand was reserved in the quarter for the insurance excess cost.

Net sales decreased by 0.3 per cent in <u>January-September</u> compared with the corresponding period last year and amounted to SEK 78.2 million (78.5). The loss after financial items increased compared with the previous year and amounted to SEK 6.1 million (profit 9.7). There are several reasons for the low earnings in 2018. The Company experienced a weak start to the year with high repair and maintenance costs due to the exceptionally cold and snowy winter. In the second quarter, Railcare incurred higher costs than planned for locomotive maintenance. In connection with repairs to its own locomotives, the Company rented replacement locomotives. In the third quarter, the Company incurred start-up costs for the five-year agreement with Kaunis Iron, and reserved costs for the above-mentioned track switching accident.

| Amounts in SEK thousands , unless otherwise stated | Jul–Sep 2018 | Jul–Sep 2017 | Change | Jan-Sep 2018 | Jan-Sep 2017 | Change |
|---|-----------------|-----------------|---------|-----------------|-----------------|---------|
| Net sales | 27,854 | 34,338 | -6,484 | 78,235 | 78,494 | -259 |
| Profit/loss after financial items | -2,281 | 8,059 | -10,340 | -6,068 | 9,688 | -15,756 |
| Net margin, % | -8.2 | 23.5 | -31.7 | -7.8 | 12.3 | -20.1 |

Key financial ratios and figures – Transport Scandinavia



Machine Sales

Net sales in *Machine Sales* for the <u>third quarter</u> of 2018 amounted to SEK 2.0 million (3.7). Profit after financial items amounted to SEK 0.1 million (loss 0.3).

Net sales decreased by 12.7 per cent in <u>January-September</u> compared with the corresponding period last year and amounted to SEK 5.9 million (6.8). The loss after financial items decreased compared with the previous year and amounted to SEK 0.7 million (1.2).

Key financial ratios and figures – Machine Sales

| Amounts in SEK thousands , unless otherwise stated | Jul–Sep 2018 | Jul-Sep 2017 | Change | Jan-Sep 2018 | Jan-Sep 2017 | Change |
|--|-----------------|-----------------|--------|-----------------|-----------------|--------|
| Net sales | 2,047 | 3,717 | -1,670 | 5,923 | 6,788 | -865 |
| Profit/loss after financial items | 81 | -268 | 349 | -672 | -1,210 | 538 |
| Net margin, % | 4.0 | -7.2 | 11.2 | -11.3 | -17.8 | 6.5 |



Parent Company

Railcare Group AB (publ), Reg. No. 556730–7813 is a Parent Company registered in Sweden and domiciled in Skelleftehamn. Railcare Group AB is listed on Nasdaq Stockholm Small Cap under the ticker RAIL.

The Parent Company's operations primarily involve providing Group common services. Net sales for the third quarter of 2018 amounted to SEK 5.0 million (4.5) and the operating loss amounted to SEK 0.6 million (2.1). The Parent Company's cash and cash equivalents amounted to SEK 0 million (0) at the end of the quarter, and SEK 3.7 million (1.0) of the overdraft facility had been utilised.

Financial targets

- Sales SEK 500 million
- EBIT 10 per cent
- Equity/assets ratio > 25 per cent per cent following payment of dividends

Railcare's objective is to achieve these goals in the medium term. The Company strives to be the leading specialist company in the Scandinavian market for innovative solutions for construction and transport on the railway.

For exports of Railcare's services and machine sales in the international market, the objective is to achieve positive growth and to constantly develop as an innovative specialist company. For its shareholders, Railcare shall be an energetic and profitable company. Profitability should be better than the average in the railway industry.

Dividend

The Company's dividend policy is to distribute 30-40 per cent of profit after tax, up to the Company's required equity/assets ratio of 25 per cent following payment of dividends.

• On 3 May 2018, SEK 0.15 per share was distributed to shareholders, totalling approximately SEK 3.3 million.

Innovation & Design

Railcare *Innovation & Design* is the Group's department for technological development and innovation. The objective is to be at the forefront of innovation in the railway industry and the development of new machines and methods is a prioritised part of Railcare's operations.

Events after the period

• The Norrlandsfonden foundation has requested conversion of SEK 5 million of its total holding of SEK 10 million, which is expected to be completed before the end of the year. The conversion will take place at an agreed price of SEK 4.50 per share, meaning that 1,111,111 new shares will be issued.

RAIL

Ticker for Railcare Group AB's share traded on Nasdaq Stockholm since 3 April 2018.

(ISIN SE0010441139)



Annual General Meeting 2019

Railcare's Annual General Meeting 2019 will take place on Wednesday 8 May at 1:00 p.m. CET at the Company's premises at Näsuddsvägen 10, SE-932 32 Skelleftehamn, Sweden.

The Annual Report is expected to be available on Railcare's website, www.railcare.se, no later than three weeks prior to the Annual General Meeting.

Nomination Committee for Railcare Group AB's Annual General Meeting 2019

In consultation with the largest shareholders, the Chairman of the Board of Railcare Group AB has established a Nomination Committee for the Annual General Meeting in 2019. The Nomination Committee comprises Åke Elveros, appointed by Norra Västerbotten Fastigheters AB, Per-Martin Holmgren, appointed by TREAC AB, and Kjell Lindskog, appointed by the Marklund and Dahlqvist families. The Nomination Committee has appointed Åke Elveros as its chairman.

The Nomination Committee is tasked with submitting a proposal to the Annual General Meeting regarding the Chairman of the Board and other members of the Board of Directors, and regarding fees and other compensation to each of the Board members for their Board assignments. The Nomination Committee shall also submit a proposal regarding the election and remuneration of auditors. In addition, the Nomination Committee shall submit a proposal regarding the process for appointing a Nomination Committee in preparation for the Annual General Meeting in 2020.

Shareholders wishing to submit proposals to the Nomination Committee may do so by sending an e-mail to ir@railcare.se.

Shareholder structure

| Ten largest shareholders 30 September 2018 | Number of shares | Proportion of share capital and votes (%) |
|--|---------------------|---|
| Norra Västerbottens Fastighets AB | 2,421,335 | 11.1 |
| TREAC Aktiebolag | 2,200,000 | 10.0 |
| Marklund family through companies | 2,033,905 | 9.3 |
| Dahlqvist family through companies | 2,002,155 | 9.1 |
| Ålandsbanken AB | 720,510 | 3.3 |
| Bernt Larsson | 523,323 | 2.4 |
| Avanza Pension insurance company | 497,489 | 2.3 |
| Emil Burén | 400,000 | 1.8 |
| Taaleri Nordic Value Equity Fund | 340,832 | 1.6 |
| Nordnet Pensionsförsäkring AB | 308,075 | 1.4 |
| Ten largest shareholders | 11,447,624 | 52.3 |
| Other shareholders | 10,454,321 | 47.7 |
| Total | 21,901,945 | 100.0 |

Sources: Euroclear and Railcare

2,377

Number of shareholders in Railcare Group AB as per 30 September 2018, according to Euroclear

Convertibles outstanding

In 2013, Railcare issued a convertible debenture with a nominal value of SEK 10 million. The holder is the Norrlandsfonden foundation. For more information, see Note K25 on page 52 of the Group's 2017 Annual Report. Norrlandsfonden has invoked conversion equivalent to SEK 5 million. See more under Events after the period.

Significant risks and uncertainties

A description of significant risks and uncertainties can be found in Railcare's 2017 Annual Report and in the prospectus prepared prior to the Company's listing on the Nasdaq Stockholm exchange in April 2018, which can be downloaded from www.railcare.se.

There has been no material change in significant risks and uncertainties since the publication of the Annual Report and prospectus.

Transactions with related parties

During the quarter, no significant changes have occurred, for the Group or the Parent Company, in their relations or transactions with related parties, compared with what is described in the 2017 Annual Report.



Attestation by the Board of Directors and CEO

The Board of Directors and CEO of Railcare Group AB certify that the interim report for January-September 2018 provides a true and fair overview of the operations, position and results of the Parent Company and the Group and describes the significant risks and uncertainties faced by the Parent Company and the companies included in the Group.

Skelleftehamn, 8 November 2018 Railcare Group AB (publ)

Catharina Elmsäter-Svärd Chairman of the Board Ulf Marklund Board member, Deputy CEO

Lars Stenlund Board member Adam Ådin Board member

Anders Westermark Board member Daniel Öholm CEO Anna Weiner Jiffer Board member



Review report

Railcare Group AB (publ) Reg. No. 556730-7813

To the Board of Directors of Railcare Group AB (publ)

Introduction

We have reviewed the condensed interim report for Railcare Group AB (publ) as of 30 September 2018 and for the nine months period then ended. The Board of Directors and the CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of review

We conducted our review in accordance with the International Standard on Review Engagements, ISRE 2410 *Review of Interim Financial Statements Performed by the Independent Auditor of the Entity.* A review consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing standards in Sweden.

The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act regarding the Group, and in accordance with the Swedish Annual Accounts Act regarding the Parent Company.

Skellefteå, 8 November 2018 Ernst & Young AB

Fredrik Lundgren Authorised Public Accountant



FINANCIAL REPORTS

FINANCIAL REPORTS

CONSOLIDATED SUMMARY STATEMENT OF COMPREHENSIVE INCOME

| Amounts in SEK thousands | Note | Jul–Sep 2018 | Jul–Sep 2017 | Jan-Sep 2018 | Jan-Sep 2017 | Full- year 2017 |
|--|------|-----------------|-----------------|-----------------|-----------------|-----------------------|
| | | | | | | |
| Net sales | 3 | 62,308 | 72,874 | 191,473 | 205,708 | 292,579 |
| Capitalised work for own account | | 1,760 | 593 | 4,207 | 2,230 | 2,241 |
| Other operating income | | 76 | 69 | 997 | 280 | 1,813 |
| Total | | 64,144 | 73,536 | 196,677 | 208,218 | 296,633 |
| Raw materials and consumables | | -16,708 | -21,757 | -47,829 | -63,706 | -99,345 |
| Other external costs | | -18,910 | -16,161 | -51,603 | -46,552 | -61,460 |
| Personnel costs | | -26,920 | -21,118 | -79,240 | -69,280 | -92,886 |
| Depreciation and impairment of tangible and | | | | | | |
| intangible assets | | -5,985 | -5,793 | -17,980 | -17,408 | -23,210 |
| Other operating expenses | | -224 | -1,680 | -664 | -2,046 | -3,071 |
| Total operating expenses | | -68,747 | -66,509 | -197,316 | -198,992 | - 279,972 |
| Operating profit/loss (EBIT) | | -4,603 | 7,027 | -639 | 9,226 | 16,661 |
| Financial income | | 5 | 1 | 29 | 29 | 49 |
| Financial expenses | | -1,264 | -1,691 | -4,007 | -4,199 | -4,982 |
| Net financial items | | -1,259 | -1,690 | -3,978 | -4,170 | -4,933 |
| Share of profit/loss after tax from associated companies reported according to the equity method | | -25 | 19 | 79 | 143 | 231 |
| Profit/loss before tax | | -5,887 | 5,356 | -4,538 | 5,199 | 11,959 |
| Income tax | | 1,219 | -1,139 | 2,775 | -978 | -2,969 |
| Net profit/loss for the period | | -4,668 | 4,217 | -1,763 | 4,221 | <u>2,909</u> 8,990 |
| | | 1,000 | 1,217 | 1,700 | 1,221 | 0,770 |
| Other comprehensive income: | | | | | | |
| Items that may be reclassified to the profit/loss for the period | | | | | | |
| Exchange rate differences from the translation of foreign operations | | -265 | -211 | 519 | 37 | 218 |
| Other comprehensive income for the period, net after tax | | -265 | -211 | 519 | 37 | 218 |
| Total comprehensive income for the period | | -4,933 | 4,006 | -1,244 | 4,258 | 9,208 |

| | Jul-Sep | Jul-Sep | Jan-Sep 2018 | Jan-Sep 2017 | Full- vear |
|------------------------------------|---------|---------|-----------------|-----------------|---------------|
| Amounts in SEK | 2018 | 2017 | 2010 | 2017 | 2017 |
| Earnings per share before dilution | -0.2131 | 0.1925 | -0.0805 | 0.1927 | 0.4105 |
| Earnings per share after dilution | -0.2131 | 0.1800 | -0.0805 | 0.1904 | 0.3932 |

At the end of September 2017 a 5:1 share split was implemented, increasing the number of shares from 4,380,389 to 21,901,945. The comparative figures for earlier periods have been recalculated to achieve comparability between the periods.



CONSOLIDATED SUMMARY STATEMENT OF FINANCIAL POSITION

| Amounts in SEK thousands | Note | 30 Sep 2018 | 30 Sep 2017 | 31 Dec 2017 |
|--|------|-------------|-------------|-------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| non-current assets | | | | |
| Intangible assets | | | | |
| Capitalised development costs | | 2,675 | 3,199 | 3,194 |
| Patent | | 445 | 446 | 449 |
| Goodwill | | 3,806 | 3,600 | 3,681 |
| Transportation licence | _ | 718 | 855 | 821 |
| Total intangible assets | | 7,644 | 8,100 | 8,145 |
| Tangible assets | | | | |
| Buildings and land | | 5,948 | 6,106 | 6,056 |
| Locomotives and wagons | | 113,038 | 108,790 | 115,447 |
| Mobile machinery | | 143,657 | 134,051 | 130,227 |
| Vehicles | | 9,843 | 9,173 | 9,110 |
| Equipment, tools, fixtures and fittings | | 4,963 | 4,669 | 5,053 |
| Construction in progress | _ | 40,167 | 58,610 | 50,512 |
| Total tangible assets | | 317,616 | 321,399 | 316,405 |
| Financial non-current assets | | | | |
| Holdings reported according to the equity method | | 490 | 456 | 544 |
| Deposits | | 658 | - | - |
| Total financial non-current assets | | 1,148 | 456 | 544 |
| Total non-current assets | | 326,408 | 329,955 | 325,094 |
| Current assets | | | | |
| Inventories | | | | |
| Raw materials and consumables | | 14,643 | 11,994 | 13,351 |
| Work in progress | _ | - | 4,478 | - |
| Total inventories | | 14,643 | 16,472 | 13,351 |
| Current receivables | | | | |
| Accounts receivable | | 36,106 | 51,167 | 25,252 |
| Current tax receivables | | 7,576 | 3,318 | 2,170 |
| Other current receivables | | 6,676 | 9,314 | 9,893 |
| Prepaid expenses and accrued income | _ | 9,740 | 13,720 | 8,673 |
| Total current receivables | | 60,098 | 77,519 | 45,988 |
| Cash and cash equivalents | | 5,997 | 9,039 | 35,656 |
| Total current assets | _ | 80,738 | 103,030 | 94,995 |
| TOTAL ASSETS | | 407,146 | 432,985 | 420,089 |



CONSOLIDATED SUMMARY STATEMENT OF FINANCIAL POSITION, cont.

| Amounts in SEK thousands | Note | 30 Sep 2018 | 30 Sep 2017 | 31 Dec 2017 |
|--|------|-------------|-------------|-------------|
| EQUITY | | | | |
| Share capital | | 8,980 | 8,980 | 8,980 |
| Other capital provided | | 27,994 | 27,994 | 27,994 |
| Reserves | | 1,408 | 708 | 889 |
| Retained earnings (comprehensive income for the | | ŕ | 00 611 | |
| period included) | | 90,332 | 90,611 | 95,380 |
| Total equity attributable to Parent Company shareholders | | 128,714 | 128,293 | 133,243 |
| LIABILITIES | | | | |
| Non-current liabilities | | | | |
| Deferred tax liabilities | | 25,600 | 26,882 | 27,389 |
| Convertible loans | | 9,018 | 8,581 | 8,690 |
| Liabilities to credit institutions | | 123,390 | 155,102 | 125,262 |
| Liability financial leasing agreements | | 16,161 | 19,508 | 15,317 |
| Total non-current liabilities | | 174,169 | 210,073 | 176,658 |
| Current liabilities | | | | |
| Liability financial leasing agreements | | 4,419 | 2,229 | 5,579 |
| Liabilities to credit institutions | | 46,165 | 24,094 | 54,495 |
| Bank overdraft facility | | 2,440 | 12,435 | - |
| Accounts payable | | 21,441 | 20,788 | 23,849 |
| Prepayments from customers | | - | 5,581 | - |
| Current tax liabilities | | 1,871 | 114 | 988 |
| Other liabilities | | 5,377 | 6,751 | 4,994 |
| Accrued expenses and deferred income | | 22,550 | 22,627 | 20,283 |
| Total current liabilities | | 104,263 | 94,619 | 110,188 |
| TOTAL EQUITY AND LIABILITIES | | 407,146 | 432,985 | 420,089 |

CONSOLIDATED SUMMARY STATEMENT OF CHANGES IN EQUITY

| Amounts in SEK thousands | Note | Share capital | Other capital provided | Reserves | Retained earnings (comprehensive income for the period included) | Total equity |
|--|------|------------------|---------------------------|----------|--|--------------|
| Opening balance as per 1 January 2017 | | 8,761 | 28,213 | 671 | 100,845 | 138,490 |
| Net profit/loss for the period | | - | - | - | 4,221 | 4,221 |
| Other comprehensive income | | - | - | 37 | - | 37 |
| Total comprehensive income | | - | - | 37 | 4,221 | 4,258 |
| Transactions with shareholders | | | | | | |
| Bonus issue | | 219 | -219 | - | - | - |
| Dividend | | - | - | - | -14,455 | - |
| Closing balance as per 30 September 2017 | | 8,980 | 27,994 | 708 | 90,611 | 128,293 |
| Opening balance as per 1 January 2018 | | 8,980 | 27,994 | 889 | 95,380 | 133,243 |
| Net profit/loss for the period | | - | - | - | -1,763 | -1,763 |
| Other comprehensive income | | - | - | 519 | - | 519 |
| Total comprehensive income | | - | - | 519 | -1,763 | -1,244 |
| Transactions with shareholders | | | | | | |
| Dividend | | - | - | - | -3,285 | -3,285 |
| Closing balance as per 30 September 2018 | | 8,980 | 27,994 | 1,408 | 90,332 | 128,714 |

The Group's equity is attributable in its entirety to the Parent Company's shareholders.

CONSOLIDATED SUMMARY STATEMENT OF CASH FLOWS

| | | Jul-Sep | Jul-Sep | Jan-Sep | Jan-Sep | Full-year |
|---|------|---------|---------|-------------|---------|--------------------------|
| Amounts in SEK thousands | Note | 2018 | 2017 | 2018 | 2017 | 2017 |
| ~ . ~ | | | | | | |
| Cash flow from operating activities | | | | | | |
| Operating profit/loss | | -4,603 | 7,027 | -639 | 9,226 | 16,661 |
| Adjustment for non-cash items | | 7,566 | 6,715 | 20,122 | 18,785 | 25,661 |
| Interest paid | | -1,155 | -1,581 | -3,679 | -3,871 | -4,546 |
| Interest received | | 5 | 1 | 29 | 29 | 49 |
| Income tax paid | _ | -959 | -2,107 | -3,531 | -4,841 | -4,203 |
| Cash flow from operating activities | | 854 | 10,055 | 12,302 | 19,328 | 33,622 |
| before changes in working capital | | | | | | |
| | | | | | | |
| Cash flow from changes in working | | | | | | |
| capital | | | | | | |
| Increase/decrease in inventories | | 1,042 | -1,919 | -204 | -5,570 | -2,449 |
| Increase/decrease in operating | | | | | | |
| receivables | | 7,304 | -15,124 | -8,653 | -18,381 | 12,345 |
| Increase/decrease in operating | | | | | | |
| liabilities | | -1,841 | 556 | 39 | 7,793 | 615 |
| Total changes in working capital | | 6,505 | -16,487 | -8,818 | -16,158 | 10,511 |
| Cash flow from operating activities | - | 7,359 | -6,432 | 3,484 | 3,170 | 44,133 |
| | | - , | -, - | - , - | -, | , |
| | | | | | | |
| Cash flow from investment | | | | | | |
| activities | | | 60 | 105 | 0.40 | 0.40 |
| Investments in intangible assets | | -44 | -68 | -127 | -262 | -368 |
| Investments in tangible assets | | -6,228 | -10,120 | -16,961 | -40,459 | -42,898 |
| Investments in other financial non- | | 659 | | 659 | | |
| current assets Dividends from associated companies | | -658 | - | -658 133 | - | - |
| Divestment of tangible assets | | - 112 | - | 133 | - | 1 400 |
| Cash flow from investment | - | -6,818 | -10,188 | -17,501 | -40,721 | 1,400 - 41,866 |
| activities | | -0,010 | -10,166 | -17,501 | -40,721 | -41,800 |
| | | | | | | |
| Cash flow from financing activities | | | | | | |
| Loans raised | | 5,220 | 8,004 | 5,220 | 29,400 | 38,700 |
| Net change in bank overdraft facility | | 1,901 | 12,435 | 2,440 | 12,435 | |
| Amortisation of loans | | -8,868 | -6,499 | -20,223 | -18,461 | -28,727 |
| Dividends paid | | - | - | -3,285 | -14,455 | -14,455 |
| Cash flow from financing activities | | -1,747 | 13,940 | -15,848 | 8,919 | -4,482 |
| | | , | - , | -, | -) | , - |
| Cash flow for the period | | -1,206 | -2,680 | -29,865 | -28,632 | -2,215 |
| Cash and cash equivalents at the | | , | , | ., | -, | , |
| beginning of the period | | 7,291 | 11,818 | 35,656 | 37,784 | 37,784 |
| Exchange rate difference in cash and | | , . | ,- 0 | - , | | |
| cash equivalents | | -88 | -99 | 206 | -113 | 87 |
| Cash and cash equivalents at the end | | | | | | |
| of the period | | 5,997 | 9,039 | 5,997 | 9,039 | 35,656 |



PARENT COMPANY SUMMARY INCOME STATEMENT

FINANCIAL REPORTS

| Amounts in SEK | Jul-Sep | Jul-Sep | Jan-Sep | Jan-Sep | Full-year |
|-----------------------------|---------|---------|---------|---------|-----------|
| thousands Note | 2018 | 2017 | 2018 | 2017 | 2017 |
| | | | 10.0=4 | | |
| Net sales | 5,014 | 4,489 | 18,056 | 15,976 | 20,529 |
| Other operating income | - | - | 31 | 28 | 43 |
| Fotal operating income | 5,014 | 4,489 | 18,087 | 16,004 | 20,572 |
| Operating expenses | | | | | |
| Raw materials and | -10 | -44 | -3,039 | -2,623 | -2,623 |
| consumables | 10 | 11 | 3,007 | 2,020 | 2,020 |
| Other external costs | -3,298 | -4,590 | -12,362 | -14,463 | -21,103 |
| Personnel costs | -2,210 | -1,801 | -7,717 | -6,446 | -9,070 |
| Depreciation and | | | | | |
| impairment of tangible and | -68 | -58 | -203 | -174 | -238 |
| intangible assets | 10 | -0 | 0.5 | | _ |
| Other operating expenses | -10 | -52 | -25 | -57 | -58 |
| Total operating expenses | -5,596 | -6,545 | -23,346 | -23,763 | -33,092 |
| Profit from participations | | | | | |
| in associated companies | | | 100 | | |
| and jointly controlled | - | - | 133 | - | |
| companies | | | | | |
| Operating loss | -582 | -2,056 | -5,126 | -7,759 | -12,52 |
| Profit from financial | | | | | |
| items | | | | | |
| Profit from participations | | | | 0.001 | 0.00 |
| in Group companies | - | - | - | 8,981 | 8,98 |
| Other interest income and | 149 | 118 | 384 | 298 | 40 |
| similar profit/loss items | 149 | 110 | 504 | 290 | 10 |
| Interest expenses and | -187 | -179 | -568 | -498 | -69 |
| similar profit/loss items | 10/ | 17,7 | 000 | 170 | 0, |
| Total profit/loss from | -38 | -61 | -184 | 8,781 | 8,69 |
| financial items | | | | -,, | ., |
| Profit/loss after financial | 60.0 | | - 010 | 1 | |
| items | -620 | -2,117 | -5,310 | 1,022 | -3,82 |
| Appropriations | _ | _ | _ | _ | 12,30 |
| Tax on net profit/loss for | | - | | - | 12,00 |
| the period | 114 | 469 | 1,145 | 1,788 | 44 |
| Net profit/loss for the | 507 | 1 (40 | A 165 | 0.010 | 0 51 |
| period | -506 | -1,648 | -4,165 | 2,810 | 8,51 |



PARENT COMPANY SUMMARY BALANCE SHEET

| Amounts in SEK thousands | Note | 30 Sep 2018 | 30 Sep 2017 | 31 Dec 2017 |
|--|------|-------------|-------------|-------------|
| ASSETS | | | | |
| Intangible assets | | | | |
| Patents | | 445 | 446 | 449 |
| Total intangible assets | | 445 | 446 | 449 |
| Tangible assets | | | | |
| Equipment, tools, fixtures and fittings | | 204 | 300 | 276 |
| Total tangible assets | | 204 | 300 | 276 |
| Financial non-current assets | | | | |
| Participations in Group companies | | 34,236 | 34,236 | 34,236 |
| Participations in associated companies | | 204 | 204 | 204 |
| Deferred tax assets | | 857 | 1,716 | 0 |
| Total financial non-current assets | | 35,297 | 36,156 | 34,440 |
| Total non-current assets | | 35,946 | 36,902 | 35,165 |
| Current assets | | | | |
| Current receivables | | | | |
| Accounts receivable | | 38 | 138 | 25 |
| Receivables from Group companies | | 751 | 300 | 23,230 |
| Current tax receivables | | 3,183 | 1,327 | 1,592 |
| Other receivables | | - | 22 | 266 |
| Prepaid expenses and accrued income | | 866 | 1,601 | 1,733 |
| Total current receivables | | 4,838 | 3,388 | 26,846 |
| | | | 13 | 10 |
| Cash and bank balances Total current assets | | 1 | 9.401 | 13 |
| | | 4,839 | 3,401 | 26,859 |
| TOTAL ASSETS | | 40,785 | 40,303 | 62,024 |



PARENT COMPANY SUMMARY BALANCE SHEET, cont.

| Amounts in SEK thousands | Note | 30 Sep 2018 | 30 Sep 2017 | 31 Dec 2017 |
|--------------------------------------|------|-------------|-------------|-------------|
| EQUITY AND LIABILITIES | | | | |
| Equity | | | | |
| | | | | |
| Restricted equity | | | | |
| Share capital | | 8,980 | 8,980 | 8,980 |
| Total restricted equity | | 8,980 | 8,980 | 8,980 |
| Non-restricted equity | | | | |
| Share premium reserve | | 14,453 | 14,453 | 14,453 |
| Retained earnings | | 5,232 | 0 | 0 |
| Net profit/loss for the period | | -4,165 | 2,810 | 8,518 |
| Total non-restricted equity | | 15,520 | 17,263 | 22,971 |
| Total equity | _ | 24,500 | 26,243 | 31,951 |
| Provisions | | | | |
| Deferred tax liabilities | | - | 312 | 288 |
| Total provisions | | 0 | 312 | 288 |
| Non-current liabilities | | | | |
| Convertible loans | | 9,017 | 8,581 | 8,690 |
| Total non-current liabilities | | 9,017 | 8,581 | 8,690 |
| Current liabilities | | | | |
| Accounts payable | | 671 | 1,338 | 1,880 |
| Bank overdraft facility | | 3,663 | 966 | - |
| Liabilities to Group companies | | 520 | 252 | 16,542 |
| Other liabilities | | 329 | 141 | 184 |
| Accrued expenses and deferred income | | 2,085 | 2,470 | 2,489 |
| Total current liabilities | | 7,268 | 5,167 | 21,095 |
| TOTAL EQUITY AND LIABILITIES | _ | 40,785 | 40,303 | 62,024 |

NOTES

Note 1 General information

Railcare Group AB (publ) ("Railcare"), Reg. No. 556730–7813 is a Parent Company registered in Sweden and domiciled in Skelleftehamn, with the address Näsuddsvägen 10, SE-932 32 Skelleftehamn, Sweden.

Unless otherwise stated, all amounts are given in SEK thousands. Disclosures in parentheses pertain to the comparison year.

Note 2 Basis for preparation of statements

Railcare's consolidated accounts have been prepared in accordance with the Annual Accounts Act, recommendation RFR 1 Supplementary Accounting Rules for Groups from the Swedish Financial Reporting Board, International Financial Reporting Standards (IFRS) and the interpretations of the IFRS Interpretations Committee (IFRS IC) as adopted by the EU. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Annual Accounts Act.

The accounts of the Parent Company have been prepared in accordance with the Annual Accounts Act and RFR 2 *Accounting for legal entities* from the Swedish Financial Reporting Board. The interim report for the Parent Company has been prepared in accordance with the Annual Accounts Act. Effective from 1 January 2018, the Parent Company also applies IFRS 9 and IFRS 15 as specified in RFR 2.

The same accounting and valuation principles have been applied as in the 2017 Annual Report with the exception of the introduction of IFRS 15 *Revenue from contracts with customers* and IFRS 9 *Financial instruments*. The Group has assessed the effects of the implementation of IFRS 15 and IFRS 9, concluding that the effects are marginal. Accordingly, the opening balances for 2018 have not been adjusted.

IFRS 16 Leasing will come into effect on 1 January 2019. With some exceptions, the new standard requires the assets and liabilities attributable to all leases, under which Railcare is the lessee, to be reported in the Balance Sheet. Leases where Railcare is the lessor are reported essentially in the same way as at present and are not affected by the introduction of IFRS 16. In 2017, the Group conducted an initial analysis to identify areas where there could potentially be differences. During 2018, work has continued, to identify and analyse the individual contracts and, ultimately, to commence application of a tool for calculating the effects of the implementation of IFRS 16 on the Balance Sheet and Income Statement. The continued work on assessing the effects has not altered the initial analysis as described in the 2017 Annual Report. The Group intends to apply the simplified transition method.

The fair value of financial assets and liabilities is estimated to correspond to book value.



Note 3 Segment information

Description of the segments and their principal activities:

Railcare's Group Management, comprising the Chief Executive Officer (CEO), Chief Financial Officer (CFO), Communications Manager and IR Manager, is the highest executive decision-making body in the Railcare Group and assesses the Group's financial position and earnings and makes strategic decisions. Company management has determined the operating segments based on the data processed by Group Management and used as a basis for allocating resources and assessing earnings.

Group Management has identified four reportable segments in the Group's operations:

Construction Sweden

Railway construction work involving machinery and personnel and renovation of glass-fibre lined culverts beneath railways, roads and industrial areas in Sweden.

Construction Abroad

Railway construction work involving machinery and personnel in countries other than Sweden, currently predominantly in the UK.

Transport Scandinavia

Special transports involving locomotives, wagons and personnel, as well as repair and upgrading services for locomotives and wagons performed in workshops.

Machine Sales

Sales of machines primarily outside Sweden, as well as marketing focused on new areas in which Railcare's construction services can be implemented.

The Group common item is used for reconciliation purposes and includes Group Management and other Group common services.

Although the Machine Sales segment does not meet the quantitative limits required for segments for which information is to be disclosed in accordance with IFRS 8, company management has determined that this segment should nonetheless be reported as it is monitored closely by Group Management as a possible area of growth and is expected to contribute significantly to consolidate income in the future.

Group Management primarily uses profit after financial items in assessing consolidated earnings.

Income

Sales between segments are conducted on market terms. Income from external customers reported to Group Management is valued in the same way as in the Consolidated statement of comprehensive income.

| | | Jul-Sep 2018 | | Jul-Sep 2017 | | | |
|--------------------------|----------------|---------------------------|--------------------------------------|-----------------|---------------------------|--------------------------------------|--|
| | Segment income | Sales between segments | Income from external customers | Segment income | Sales between segments | Income from external customers | |
| Construction Sweden | 30,478 | 4,075 | 26,403 | 28,074 | 2,824 | 25,250 | |
| Construction Abroad | 11,480 | 2,738 | 8,742 | 16,386 | 4,426 | 11,960 | |
| Transport Scandinavia | 27,854 | 2,361 | 25,493 | 34,338 | 1,784 | 32,554 | |
| Machine Sales | 2,047 | 772 | 1,275 | 3,717 | 941 | 2,776 | |
| Group common | 5,014 | 4,618 | 396 | 4,489 | 4,158 | 331 | |
| Total | 76,873 | 14,565 | 62,308 | 87,004 | 14,132 | 72,872 | |

| | | Jan-Sep 2018 | | | Jan-Sep 2017 | | | Jan-Dec 2017 | |
|--------------------------|-------------------|------------------------------|---|-------------------|------------------------------|---------|-------------------|------------------------------|---------|
| | Segment income | Sales between segments | Income from external customers | Segment income | Sales between segments | | Segment income | Sales between segments | |
| Construction Sweden | 107,061 | 11,348 | 95,713 | 91,834 | 7,409 | 84,426 | 136,997 | 16,069 | 120,928 |
| Construction Abroad | 35,192 | 8,453 | 26,738 | 54,369 | 7,017 | 47,352 | 75,112 | 10,642 | 64,470 |
| Transport Scandinavia | 78,235 | 13,026 | 65,209 | 78,494 | 9,577 | 68,917 | 98,886 | 14,239 | 84,647 |
| Machine Sales | 5,923 | 3,303 | 2,620 | 6,788 | 2,792 | 3,996 | 24,339 | 3,259 | 21,080 |
| Group common | 18,056 | 16,863 | 1,193 | 15,976 | 14,962 | 1,014 | 20,529 | 19,075 | 1,454 |
| Total | 244,467 | 52,994 | 191,473 | 247,461 | 41,756 | 205,706 | 355,863 | 63,284 | 292,579 |

Profit/loss after financial items

| | Jul-Sep 2018 | Jul-Sep 2017 | Jan-Sep 2018 | Jan-Sep 2017 | Jan-Dec 2017 |
|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Construction Sweden | 542 | 1,408 | 18,095 | 8,752 | 20,525 |
| Construction Abroad | -3,353 | -1,745 | -10,507 | -4,215 | -5,675 |
| Transport Scandinavia | -2,281 | 8,059 | -6,068 | 9,688 | 7,536 |
| Machine Sales | 81 | -268 | -672 | -1,210 | 2,150 |
| Group common | -851 | -2,117 | -5,465 | -7,959 | -12,808 |
| Total | -5,862 | 5,337 | -4,617 | 5,056 | 11,728 |

Profit/loss after financial items for the Group's operating segments are reconciled against consolidated profit/loss before tax in accordance with the following:

| Profit/loss after financial items | -5,862 | 5,337 | -4,617 | 5,056 | 11,728 |
|--|--------|-------|--------|-------|--------|
| Share of profit/loss after tax from associated companies reported according to the equity method | -25 | 19 | 79 | 143 | 231 |
| Profit/loss before tax | -5,887 | 5,356 | -4,538 | 5,199 | 11,959 |

The Group's customers are both private and public players in the railway industry and vary according to area of operations. The Group's customers are largely recurring, and its customer relationships are long term. Most of the Group's income derives from the three segments Construction Sweden, Construction Abroad and Transport Scandinavia.

FINANCIAL REPORTS

Sales comprise the income categories, Income from services, Sales of goods and Leasing, and a breakdown of income is provided below.

| | Income fr | om services | Sale | Sales of goods | | easing | Total | |
|-----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Segment | Jul-Sep 2018 | Jul-Sep 2017 | Jul-Sep 2018 | Jul-Sep 2017 | Jul-Sep 2018 | Jul-Sep 2017 | Jul-Sep 2018 | Jul-Sep 2017 |
| Construction Sweden | 26,403 | 24,913 | 0 | 337 | 0 | 0 | 26,403 | 25,250 |
| Construction Abroad | 8,109 | 11,961 | 0 | 0 | 632 | 0 | 8,741 | 11,961 |
| Transport Scandinavia | 20,321 | 14,063 | 1,150 | 3,825 | 4,022 | 14,666 | 25,493 | 32,554 |
| Machine Sales | 108 | 1,448 | 1,167 | 1,327 | 0 | 0 | 1,275 | 2,776 |
| Group common | 396 | 332 | 0 | 0 | 0 | 0 | 396 | 332 |
| Total | 55,337 | 52,717 | 2,317 | 5,489 | 4,654 | 14,666 | 62,308 | 72,872 |

| | Income from services | | Sale | Sales of goods | | Leasing | | Total | |
|-----------------------|----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------|--|
| Segment | Jan-Sep 2018 | Jan-Sep 2017 | Jan-Sep 2018 | Jan-Sep 2017 | Jan-Sep 2018 | Jan-Sep 2017 | Jan-Sep 2018 | - | |
| Construction Sweden | 95,713 | 83,377 | 0 | 1,048 | 0 | 0 | 95,713 | 84,426 | |
| Construction Abroad | 25,534 | 45,287 | 0 | 2,065 | 1,203 | 0 | 26,737 | 47,352 | |
| Transport Scandinavia | 49,103 | 38,944 | 4,227 | 5,664 | 11,879 | 24,309 | 65,209 | 68,917 | |
| Machine Sales | 108 | 1,474 | 2,512 | 2,522 | 0 | 0 | 2,620 | 3,996 | |
| Group common | 1,193 | 1,015 | 0 | 0 | 0 | 0 | 1,193 | 1,015 | |
| Total | 171,651 | 170,097 | 6,739 | 11,299 | 13,082 | 24,309 | 191,473 | 205,705 | |

KEY FINANCIAL RATIOS AND FIGURES, RAILCARE GROUP SUMMARY

| Amounts in SEK thousands, unless otherwise stated | Jul–Sep 2018 | Jul–Sep 2017 | Jan-Sep 2018 | Jan-Sep 2017 | Full-year 2017 |
|--|-----------------|-----------------|-----------------|-----------------|-------------------|
| | _010 | _017 | | _01/ | _017 |
| Net sales | 62,308 | 72,874 | 191,473 | 205,708 | 292,579 |
| Sales growth, % | -14.5 | -32.6 | -6.9 | -24.2 | -17.1 |
| Operating profit/loss (EBIT) | -4,603 | 7,027 | -639 | 9,226 | 16,661 |
| Operating margin, % | -7.4 | 9.6 | -0.3 | 4.5 | 5.7 |
| Net profit/loss for the period | -4,668 | 4,217 | -1,763 | 4,221 | 8,990 |
| Net financial items | -1,259 | -1,690 | -3,978 | -4,170 | -4,933 |
| Total assets | 407,146 | 432,985 | 407,146 | 432,985 | 420,089 |
| Equity/assets ratio, % | 31.6 | 29.6 | 31.6 | 29.6 | 31.7 |
| Key financial ratios and figures per share, SEK | | | | | |
| Earnings per share before dilution* | -0.21 | 0.19 | -0.08 | 0.19 | 0.41 |
| Earnings per share after dilution* | -0.21 | 0.18 | -0.08 | 0.19 | 0.39 |
| Equity per share | 5.88 | 5.86 | 5.88 | 5.86 | 6.08 |
| Dividend per share, SEK** | - | - | - | - | 0.15 |

*) At the end of September 2017 a 5:1 share split was implemented, increasing the number of shares from 4,380,389 to 21,901,945. The comparative figures for earlier periods have been recalculated to achieve

comparability between the periods.

**) Approved by the Annual General Meeting of 25 April 2018

QUARTERLY DATA, RAILCARE GROUP SUMMARY

FINANCIAL REPORTS

| Amounts in SEK million | Q3 2018 | Q2 2018 | Q1 2018 | Q4 2017 | Q3 2017 | Q2 2017 | Q1 2017 | Q4 2016 | Q3 2016 |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | | | | | | | | | |
| Net sales | 62.3 | 62.7 | 66.5 | 86.9 | 72.9 | 58.3 | 74.6 | 81.6 | 108.2 |
| Capitalised work for own account | 1.8 | 2.1 | 0.3 | 0.0 | 0.6 | 0.8 | 0.8 | 0.8 | 0.1 |
| Other operating income | 0.1 | 0.3 | 0.6 | 1.5 | 0.1 | 0.1 | 0.1 | 0.6 | 0.3 |
| Total | 64.1 | 65.1 | 67.5 | 88.4 | 73.5 | 59.2 | 75.4 | 82.9 | 108.6 |
| Raw materials and consumables | -16.7 | -15.2 | -16.0 | -35.6 | -21.8 | -22.2 | -19.7 | -31.1 | -33.1 |
| Other external costs | -18.9 | -16.7 | -16.0 | -14.9 | -16.2 | -16.3 | -14.1 | -15.6 | -17.5 |
| Personnel costs | -26.9 | -28.0 | -24.3 | -23.6 | -21.1 | -23.9 | -24.2 | -24.6 | -22.5 |
| Depreciation and impairment of tangible assets | -6.0 | -6.0 | -6.0 | -5.8 | -5.8 | -5.9 | -5.7 | -5.6 | -5.5 |
| Other operating expenses | -0.2 | -0.3 | -0.2 | -1.0 | -1.7 | -0.1 | -0.2 | -0.6 | -1.5 |
| Total operating expenses | -68.7 | -66.1 | -62.5 | -81.0 | -66.5 | -68.4 | -64.0 | -77.5 | -80.1 |
| Operating profit/loss (EBIT) | -4.6 | -1.0 | 5.0 | 7.4 | 7.0 | -9.2 | 11.4 | 5.5 | 28.4 |
| Financial income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.1 |
| Financial expenses | -1.3 | -1.4 | -1.4 | -0.8 | -1.7 | -1.2 | -1.3 | -1.5 | -1.9 |
| Net financial items | -1.3 | -1.4 | -1.3 | -0.8 | -1.7 | -1.2 | -1.3 | -1.2 | -1.7 |
| Share of profit after tax from associated companies reported according to the equity method | 0.0 | 0.0 | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 | 0.0 | 0.0 |
| Profit/loss before tax | -5.9 | -2.4 | 3.7 | 6.8 | 5.4 | -10.4 | 10.2 | 4.3 | 26.7 |
| Taxes | 1.2 | 2.2 | -0.7 | -2.0 | -1.1 | 2.3 | -2.2 | -1.2 | -5.8 |
| Net profit/loss for the period | -4.7 | -0.2 | 3.1 | 4.8 | 4.2 | -8.0 | 8.0 | 3.1 | 20.9 |
| Equity/assets ratio, % | 31.6 | 32.4 | 33.1 | 31.7 | 29.6 | 30.3 | 33.5 | 33.7 | 32.0 |

DEFINITIONS AND GLOSSARY

| General | are comparative figures for the correspondi | unless otherwise stated. All values in parentheses ing period in the preceding year unless otherwise |
|---|--|---|
| | stated. Amounts in tables and other summa Accordingly, minor rounding differences ca | |
| Alternative key financial ratios and figures | This interim report refers to a number of fin IFRS, so-called alternative key financial rat figures are used by Railcare to monitor and operations and its financial position. These | nancial measures not defined in accordance with ios and figures. These key financial ratios and analyse the financial outcome of the Group's alternative key financial ratios and figures are nancial measures presented in accordance with |
| Key financial ratios and figures | Definition/calculation | Purpose |
| Operating profit/loss (EBIT) | Calculated as net profit/loss for the period before tax, participations in the earnings of associated companies and financial items. | This key financial ratio shows the Company's profit/loss generated by operating activities. |
| Net financial items | Net financial items are calculated as financial income less financial expenses. | This key financial figure shows the net amount resulting from the Company's financial activities. |
| Net margin | The net margin is calculated as income after financial items divided by net sales. | This key financial figure shows how much of the Company's earnings remain after all of its expenses, except for corporation tax, have been deducted. |
| Total assets | Calculated as the total of the Company's assets at the end of the period. | |
| Equity per share, SEK | Calculated as equity divided by the number of shares outstanding at the end of the period. | This key financial figure shows the Company's net worth per share. |
| Sales growth, % Operating margin, % | Calculated as the difference between net sales for the period and net sales for the preceding period, divided by net sales for the preceding period. Calculated as operating income divided by | This key financial figure shows the Company's growth and its historical trend, contributing to an understanding of the Company's development. This key financial figure shows how much of the |
| | net sales. | Company's profit/loss is generated by its operating activities. |
| Equity/assets ratio, % | Calculated as equity divided by total assets. | This key financial ratio shows the Company's financial position and its long-term ability to pay. |
| Dividend per share, SEK Earnings per share before dilution, SEK | Dividend per share approved by a General Meeting at which the Annual Report for the specified financial year is adopted. Calculated as profit/loss attributable to the Parent Company's shareholders divided by the weighted average number of shares outstanding over the period. | This key financial figure shows the Company's earnings per share, regardless of any dilution effect from convertibles outstanding. |
| Earnings per share after dilution, SEK | To calculate earnings per share after dilution, the weighted average number of shares outstanding is adjusted for the dilution effect of all potential shares. The Parent Company has a category of potential common shares with a dilution effect: convertible debentures. The convertible debentures are assumed to have been converted into shares and the net profit is adjusted to eliminate interest expenses less the tax effect. Convertible debentures do not give rise to a dilution effect when the interest per share that may be received on conversion exceeds earnings per share before dilution. | This key financial figure shows the Company's earnings per share, regardless of any dilution effect from convertibles outstanding. |



Press releases in the third quarter of 2018

- **20 August** Railcare extends long-term locomotive lease agreements to CargoNet AS of Norway
- 22 August Railcare has commenced the transport of iron for Kaunis Iron
- **23 August** Interim report January-June 2018

Financial calendar

- The year-end report for 2018 will be published on 21 February 2019.
- The interim report for January-March 2019 will be published on 7 May 2019.
- The 2019 Annual General Meeting will take place on 8 May 2019 at Railcare's headquarters in Skelleftehamn, Sweden.
- The interim report for January-June 2019 will be published on 23 August 2019.
- The interim report for January-September 2019 will be published on 7 November 2019.
- The year-end report for 2019 will be published on 20 February 2020.

About Railcare Group

Railway Specialist Railcare Group AB offers products and services that enhance customers' reliability, punctuality and profitability, primarily in the Nordic region and the UK. The railway industry is in a period of positive development, with increasing traffic volumes and extensive investment programmes, as well as rapid development of cost-efficient freight and passenger transport and increasing environmental awareness. Railcare has unique opportunities to deliver effective solutions that help the railways increase their share of the total transport market. The shares of Railcare Group AB (publ) have been listed on the Small Cap list of the Nasdaq Stockholm exchange since April 2018. The Group has approximately 120 employees and annual sales of approximately SEK 300 million. The Company's registered office is domiciled in Skelleftehamn, Sweden.

RAILCARE GROUP AB (publ)

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Railvac in 3D

If you would like to download the *Railcare 25* app to your mobile device, you can do so from the App Store or Google Play. Follow the instructions in the app and point the search box towards the above image.

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This information is information that Railcare Group AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 7:30 a.m. CET on 8 November 2018.

This document is essentially a translation of Swedish language original thereof. In the event of any discrepancies between this translation and the original Swedish document the latter shall be deemed correct.